

SWIMMING WITH THE SHARKS

AT&T
Style



The **Innovation Pipeline's Angel Investor** meeting is where employees present their **best ideas** to our senior leaders for **potential funding**, sort of like on popular reality TV shows.



Bryant Stewart
Client Solutions Executive
Global Business Solutions
New York City



To connect the **next generation** of **smart** commercial buildings using the **Internet of Things (IoT)**



What's it like to **pitch an idea** to our leaders?

Bryant shares his **experience of a lifetime**:

"This experience was surreal and humbling. It gave me a passion to keep trying new, innovative things. I tried to hang on every word they said so I can continue looking for ways to enhance the way we do business."

Each idea pitched at the **Angel Investor** meeting is considered carefully by our leaders for factors such as **timing, cost, impact, and business priorities**. Bryant received **feedback** on his idea within 24 hours.

