



## AT&T Invests More Than \$300 Million Over Three-Year Period to Keep Minnesota Connected

MINNEAPOLIS, JULY 7, 2020 – AT&T\* is proud to have the nation’s best and also fastest wireless network,<sup>1</sup> as well as the largest network in North America.<sup>2</sup> From 2017-2019, we invested more than \$300 million in our wireless network in Minnesota, including more than \$175 million in the Minneapolis-St. Paul metropolitan area. From 2010 to 2019, AT&T invested nearly \$1.2 billion in our Minnesota network. These investments expand coverage and improve connectivity in more communities.

That investment has increased reliability, coverage and overall performance for residents and businesses, which is essential for connecting our customers with family, friends and colleagues – no matter the distance. It’s also improved critical communications services for Minnesota’s first responders using the [FirstNet](#) network.

Today, our 4G LTE network covers more than 330 million people.<sup>3</sup> That’s more than 2.61 million square miles and over 99% of all Americans.<sup>4</sup>

“Now more than ever, we know that our continued investment in Minnesota is vital to keeping people connected,” said Paul Weirtz, President, AT&T Minnesota. “One of AT&T’s core values is to *Be There* when people need us. That’s why we’re committed to investing in our network and keeping our customers connected when and where they need it most, especially during these challenging times.”

In 2019, we made nearly 950 network enhancements across Minnesota, including new cell sites, additional network capacity, network upgrades and small cells. Expanding our network in the state has given AT&T the most wireless coverage in Minnesota.

More details about our wireless coverage in Minnesota, and anywhere in the U.S., can be found on the [AT&T Coverage Viewer](#). For updates on the AT&T wireless network, please visit the [AT&T network news page](#).

### **Building the Future of Wireless Connectivity, Today**

5G is the future of wireless technology and is poised to jumpstart the next wave of unforeseen mobile innovation. Minnesota customers are already experiencing the power of 5G in cities like Duluth, St. Cloud and Le Sueur County, and we’re committed to bringing next-generation 5G coverage to more communities across the state as we build toward nationwide coverage this year.

We deliver the 5G experience to both consumers and businesses by deploying two types of 5G technology:



- **5G** over sub-6 spectrum is expected to enable faster responses over broader distances on new devices and is now available in 355 markets.
- **5G+** delivers ultra-fast speeds and response times, capable of 1+ Gbps, using 5G technology and new millimeter wave spectrum, unlocking unprecedented experiences in iconic destinations and key venues. It's ideal for businesses, universities, hospitals and sports venues and is currently deployed in parts of 35 cities.

To learn more about AT&T 5G, visit our [AT&T 5G site](#).

### **FirstNet: Transforming Public Safety Communications**

We're honored to work with the First Responder Network Authority (FirstNet Authority) to build and manage FirstNet – the *only* nationwide, high-speed broadband communications platform dedicated to and purpose-built for America's first responders and the extended public safety community. And we take our responsibility to deliver FirstNet seriously.

Building upon our current and planned investments in Minnesota, we continue to extend the reach, and [increase the coverage](#), capacity and capabilities of the FirstNet network:

- **Purpose-built network enhancements** – Across Minnesota, we've boosted the network with high-quality Band 14 spectrum in communities such as Minneapolis, Rochester, Duluth and St. Cloud. Band 14 is nationwide, high-quality spectrum set aside by the government specifically for FirstNet. We look at Band 14 as public safety's VIP lane: in an emergency, this band – or lane – can be cleared and locked just for FirstNet subscribers. In addition, since the beginning of the FirstNet network expansion, we've launched a new FirstNet cell site in Clearwater County.
- **Reaching rural Minnesota** – FirstNet is built for every first responder in the country – career or volunteer; federal, tribal, state or local; urban, suburban or rural. That's why we're collaborating with rural network providers to help connect [remote parts of America](#) and build out additional FirstNet LTE coverage in Minnesota.
- **Public safety-specific advanced capabilities** – FirstNet is providing Minnesota public safety with dedicated access when they need it, as well as an entire communication ecosystem with unique benefits like mission-centric devices, certified applications, *always-on* priority and preemption and high-quality Band 14 spectrum. These advanced capabilities enable FirstNet to perform faster than any commercial network<sup>5</sup> and bring its subscribers the unthrottled connectivity they need.
- **Unparalleled emergency support** – Minnesota agencies on FirstNet also have 24/7 access to a nationwide fleet of 76 deployable network assets. These assets can either be deployed for planned events or called upon in [emergencies](#) at no additional charge to help first responders stay connected and operate faster, safer and more effectively when lives are on the line. FirstNet Response Operations – led by a group of former first responders – guides the deployment of the FirstNet deployable assets based on the needs of public safety.
- **Free Smartphones for Life for Public Safety Agencies** – We have a responsibility to public safety unlike any other wireless carrier. That's why Minnesota agencies spanning



law enforcement, fire, EMS, healthcare, hospital emergency departments, emergency management and 911 operations on FirstNet can stay up-to-date with [smartphones for life](#) at no additional cost.<sup>6</sup> This means first responders across agencies of all sizes will have affordable access to *their* network.

The FirstNet network expansion across Minnesota is being done with direct feedback from state and public safety officials. This helps ensure FirstNet meets the short- and long-term needs of the public safety community.

Go [here](#) for more FirstNet news. Or check out [FirstNet.com](#) to learn more about the program.

This is all made possible by our talented, dedicated AT&T team members who are committed to being there and are the driving force behind our efforts to expand wireless connectivity both in Minnesota and across the country. That's why we believe in investing in our employees and workforce. In 2019, *Fortune* and Great Place to Work named us one of the [Best Big Companies to Work For](#).

<sup>1</sup> Best Network based on 2019 GWS OneScore. Fastest based on analysis by Ookla® of Speedtest Intelligence® data median download speeds for Q1 2020. Ookla trademarks used under license and reprinted with permission.

<sup>2</sup> Based on comparison of carrier owned & operated networks. No AT&T on-net coverage in select countries, including Canada.

<sup>3</sup> Coverage includes non-AT&T network areas covered by roaming agreements with third parties.

<sup>4</sup> Based on overall coverage in U.S. licensed areas. Coverage not available everywhere. AT&T's 4G LTE coverage is not equivalent to its overall network coverage.

<sup>5</sup> Based on AT&T analysis of Ookla® of Speedtest Intelligence® data median download speeds for Q1 2020. Ookla trademarks used under license and reprinted with permission.

<sup>6</sup> Available only to FirstNet first responder public safety entities for Primary Agency Paid User lines of service. Requires a new FirstNet Mobile - Unlimited for Smartphone line or eligible upgrade on a two-year service agreement or AT&T installment 30-month agreement. For two-year agreement, upgrade your smartphone with a new eligible smartphone every two years at no additional cost for as long as your service plan is in effect and in good standing. Pay \$.99 for eligible smartphone at purchase, credited back within three billing cycles. Upgrade requires new two-year agreement. For AT&T Installment 30-month agreement, upgrade your smartphone with a new eligible smartphone every time you satisfy your current AT&T Installment agreement and sign a new one for no additional cost for as long as your service plan is in effect and in good standing. For both plans, tax on full discount price (two-year agreement) or full retail price (AT&T Installment agreement) due at sale. Activation and other fees, taxes, charges and restrictions apply. See [firstnet.com/agencyoffers](#) for offer details.

#### **\*About AT&T Communications**

We help family, friends and neighbors connect in meaningful ways every day. From the first phone call 140+ years ago to mobile video streaming, we innovate to improve lives. We have the nation's fastest wireless network.\*\* And according to America's biggest test, we have the nation's best wireless network.\*\*\* We're building [FirstNet](#) just for first responders and creating next-generation mobile 5G. With a range of TV and video products, we deliver entertainment people love to talk about. Our smart, highly secure solutions serve nearly 3 million global businesses – nearly all of the Fortune 1000. And worldwide, our spirit of service drives employees to give back to their communities.

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\*\*\*GWS OneScore, September 2019.

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