

## AT&T Invests More Than \$625 Million Over 3-Year Period to Enhance Local Networks in Virginia

New State Law will speed up company's build plans in Commonwealth

RICHMOND, Va., May 1, 2017 — At AT&T<sup>1</sup>, we invested more than \$625 million in our Virginia wireless and wired networks during 2014-2016. These investments drive a wide range of upgrades to reliability, coverage, speed and overall performance for residents and businesses. They also improve critical services that support public safety and first responders.

In 2016, AT&T made nearly 1,200 wireless network upgrades in Virginia. We added new cell sites in Charlottesville, Falls Church, Lynchburg, and Stafford. We also upgraded existing sites in Lynchburg, Martinsville, Norfolk, Richmond, Roanoke, and Virginia Beach.

Following the passage of SB1282 that modernizes the rules for installing wireless infrastructure in Virginia, which Virginia Gov. Terry McAuliffe signed last week, AT&T will continue its investment in the Commonwealth with additional upgrades.

"Gov. McAuliffe signed legislation that encourages companies to invest more in wireless infrastructure. Thanks to his support, and the hard work of the General Assembly and other Virginia leaders, we're now speeding our wireless buildout plans in Virginia with tens of millions of dollars dedicated to improving its mobile network," said Vince Apruzzese, regional vice president for AT&T External Affairs in Virginia. "This investment will also pave the path to 5G mobile services in the years ahead."

The AT&T LTE network covers nearly 400 million people in North America. Notable Virginia network enhancements in 2016 included:

- Building a new 4G LTE cell site in Charlottesville
- Building a new 4G LTE cell site in Falls Church
- Building a new 4G LTE cell site in Lynchburg
- Building a new 4G LTE cell site in Stafford
- Upgrading nearly 10 4G LTE cell sites in Norfolk
- Upgrading more than 10 4G LTE cell sites in Richmond
- Upgrading more than 20 4G LTE cell sites in Roanoke/Lynchburg

The First Responder Network Authority (FirstNet) recently chose AT&T to build a nationwide public safety broadband network. The network will be dedicated to America's police, firefighters, EMS personnel and other first responders when they need it. Should Virginia



opt-in to the FirstNet network, we will build upon our current and planned investments with a dedicated focus on the state's first responders.

And we would expect to make a significant investment to upgrade and maintain Virginia's FirstNet network over the next 25 years, bringing your first responders the coverage, value and experience they expect.

For the third year in a row, FORTUNE magazine recognized AT&T as the Most Admired Telecommunications Company in the world in 2017. We also No. 37 among the Top 50 World's Most Admired companies.

AT&T is the only telecommunications company on the list. We ranked No. 1 in all 9 attributes. This included innovation, financial soundness and quality of products/services.

We have an extensive Wi-Fi network with more than 40,000 AT&T Wi-Fi hotspots at popular restaurants, hotels, bookstores and retailers. And we provide access to Wi-Fi at more than 1 million locations around the world. Most AT&T smartphone and home internet customers get access to the entire national AT&T Wi-Fi Hot Spot network.<sup>2</sup> at no additional cost. Wi-Fi usage doesn't count against customers' monthly wireless data plans.

To learn more about our coverage in Virginia or anywhere in the U.S., visit the AT&T Coverage Viewer. For updates on the AT&T wireless network, please visit the AT&T network news page.

## **Cautionary Language Concerning Forward-Looking Statements**

Information set forth in this news release contains financial estimates and other forward- looking statements that are subject to risks and uncertainties, and actual results may differ materially. A discussion of factors that may affect future results is contained in AT&T's filings with the Securities and Exchange Commission. AT&T disclaims any obligation to update or revise statements contained in this news release based on new information or otherwise.

## About AT&T

AT&T Inc. (NYSE:T) helps millions around the globe connect with leading entertainment, business, mobile and high speed internet services. We offer the nation's best data network\* and the best global coverage of any U.S. wireless provider.\*\* We're one of the world's largest providers of pay TV. We have TV customers in the U.S. and 11 Latin American countries. Nearly 3.5 million companies, from small to large businesses around the globe, turn to AT&T for our highly secure smart solutions.

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\*Claim based on the Nielsen Certified Data Network Score. Score includes data reported by wireless consumers in the Nielsen Mobile Insights survey, network measurements from Nielsen Mobile Performance and Nielsen Drive Test Benchmarks for Q3+Q4 2016 across 121 markets.

\*\*Global coverage claim based on offering discounted voice and data roaming; LTE roaming; and voice roaming in more countries than any other U.S. based carrier. International service required. Coverage not available in all areas. Coverage may vary per country and be limited/restricted in some countries.

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