



AT&T Partner Solutions Offers Multi-Gig Internet Speeds Across All Indirect Channel Programs

Lightning-fast internet speeds open new opportunities for solution providers

DALLAS, April 12, 2022 – [AT&T Partner Solutions](#) continues to innovate and empower our solution providers with new opportunities to help them reach more customers. Now, solution providers across all our channel programs can access our new multi-gig speeds with AT&T Business Fiber.

This means AT&T Alliance Channel™, AT&T Partner Exchange®, and ACC Business solution providers can take advantage of an ultrafast and secure internet experience for their customers. With the 2-Gig and 5-Gig speed tiers, solution providers can help their customers improve digital experiences and expand growth.

Solution providers want to be able to move fast, so they can help their customers stay ahead of the changing landscape. They turn to AT&T Partner Solutions for access to the capabilities they need to help accelerate their businesses. We also make it easy for business customers to take advantage of AT&T Business Fiber on their terms. Customers can purchase through solution providers in any of our indirect channel programs. We strive to make it virtually seamless for solution providers to buy or sell fiber services.

We offer business customers of all sizes – from small businesses to the largest enterprises – high-speed connectivity solution on our fiber network. Whether they are supporting data-intensive services like video conferencing and collaboration or cloud services we have the right bandwidth to handle their needs.

“With the explosive growth of fiber, there is enormous opportunity for our indirect sales channels and multi-gig speeds unlock even more possibilities. We are uniquely positioned to meet the needs of companies seeking a highly, reliable network that is designed to manage larger amounts of data,” said **Sarita Rao, President, Integrated & Partner Solutions, AT&T.**

We’re also keeping businesses connected with more than 675,000 U.S. business buildings lit with fiber from AT&T, enabling high-speed fiber connections to more than 2.75 million U.S. business customer locations. Nationwide, more than 9.5 million business customer locations are within 1,000 feet of our fiber.¹

¹ As of 4Q21, the more than 2.75 million U.S. business customer locations are included within the 9.5+ million U.S. business customer locations on or within 1,000 feet of our fiber.



What are Solution Providers Saying?

“With the launch of multi-gig, our market opportunity has increased significantly. We are excited to have this expanded offer with AT&T that competitors cannot get close to,” said **Kyle Duncan, President, DYN Consulting**.

“Connectivity is king. It is the catalyst to driving all the exciting over the top revenue. AT&T’s multi-gig speeds will improve customer experiences, from getting to the cloud, improving video quality, processing critical business transactions, and just about any other use case you can think of. We are excited to bring these new speeds to market for our enterprise customers,” said **Ross Artale, President & COO, Spectrotel**.

How do you get it?

Do you want to go even faster? To experience AT&T Business Fiber now with speeds up to 5-Gig, solution providers can contact their AT&T channel manager to learn more about available customer locations, rates, offers and incentives.

“We are the premier provider of choice for our solution providers’ connectivity needs and our growing fiber network lays the foundation for the future,” Rao added. “With companies using more data, more applications and services than ever before, highly available connectivity has never been more important.”

For more information about AT&T Partner Solutions, please visit [here](#).

For more information on AT&T Business Fiber, please go to att.com/businessfiber.

***About AT&T**

We help more than 100 million U.S. families, friends and neighbors connect in meaningful ways every day. From the first phone call 140+ years ago to our 5G wireless and multi-gig internet offerings today, we @ATT innovate to improve lives. For more information about AT&T Inc. (NYSE:T), please visit us at about.att.com. Investors can learn more at investors.att.com.

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